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INFO RUCNSAD/SOUTHERN AF DEVELOPMENT COMMUNITY COLLECTIVE  
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C O N F I D E N T I A L LUSAKA 000030

SIPDIS

STATE FOR PM/DTCC - BLUE LANTERN COORDINATOR AND AF/S  
LAYLWARD

E.O. 12958: DECL: 12/31/2020

TAGS: [ETTC](#) [KOCM](#) [ZA](#)

SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END-USE CHECK ON  
LICENSE 050204694

REF: A. STATE 127326

[B](#). STATE 04073

Classified By: Deputy Chief of Mission Michael Koplovsky for reasons 1.  
4 (b,d)

[1](#). (U) This cable responds to refs A and B action request  
for a pre-license end-user check on license 050204694.

[2](#). (C) On January 7, PolOff met Darrel Cox, general manager  
for African Horizons Sporting Guns and Ammunition. Based on  
a site inspection of the Livingstone-based facility and Mr.  
Cox's response to the following questions, Post concurs with  
the approval request of license 050204694 for the export of  
firearms to Zambia.

[3](#). (C) Mr. Cox responded to PolOff's questions as follows:

-- When was your company established and who are its  
principals?

African Horizons started in 1997 as an outbackers lounge that  
offered various tours to visitors to Livingstone. In July  
2007 it opened a sporting guns and ammunition shop offering  
tourists a chance to shoot weapons that they normally cannot  
access. The shop also sells guns to Zambians who have the  
appropriate documentation and permits issued by the Zambian  
government.

-- What products and services does your company provide? Who  
are your regular customers and where do they reside?

African Horizons sells various weapons and ammunition to  
Zambian citizens who have a license from to purchase them in  
Zambia.

-- What are your annual sales of U.S.-origin firearms?

Mr. Cox could not provides sales figures as this would be  
only the second shipment of U.S.-origin firearms purchased by  
African Horizons.

-- Do you sell firearms to customers that reside outside  
Zambia? If so, who are these customers and where do they  
reside?

African Horizons does not sell firearms to customers outside  
of Zambia.

-- Are you familiar with the regulations governing  
U.S.-origin defense articles, including restrictions on  
unauthorized re-transfer or re-export?

Yes. Mr. Cox stated that he understands the regulations, and  
that he must have a Zambian end-user certificate before  
purchasing weapons and ammunition.

-- Is African Horizons properly authorized to import and sell defense articles in Zambia?

Yes. Its Zambian firearms dealers license number is 2129.

-- Do you have any information on African Horizons that would call in to question their reliability as a recipient of U.S. defense articles?

No.

-- Are there any limitations on the type and quantity of firearms an individual or company is able to import into Zambia? For how long is a general firearms import permit valid in Zambia?

Yes. The Zambian government does not permit African Horizons to sell AK-47s and 7.62mm caliber or British 303 shells.

14. (U) Post's POC for this request is Political-Military Officer Nathaniel Bell, phone: 260-211-250-955 x2445, and e-mail: bellna@state.gov.  
BOOTH